



**Deccan Education Society's  
Institute of Management Development & Research, (IMDR®) Pune**

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**Report on Induction Program for PGDM II  
Batch 2022-24**

**2nd August, 2023**

Aptitude Training & Sectoral Presentations

The first day of our Induction primarily focused on aptitude training which was taken by Mr. Prithviraj Singh (KATEC Trainer), covering concepts such as Coding & Decoding (Conditional, Fictitious Language, Substitute, and Visual Reasoning). We also had a brief session on Numerical/Quantitative Ability, including Allegations & Mixtures and the Line Method.

In the second half, there were sectoral presentations. Students were assigned topics like the Insurance and Pharmaceuticals Sectors in India. These presentations aimed to enhance our knowledge across different domains.

**3rd August, 2023**

Group Discussions- Training

The second day focused on Group Discussions (GD) and Interview training which was taken by Mrs. Saudamini Hade. We learned strategies to excel in GDs, including tips to avoid common mistakes and how to present points concisely. Emphasis was placed on using Statistics & Data in GDs.

Mr. Eklavya Malhotra highlighted Business Etiquettes, sharing personal examples, and emphasized enhancing body language. An enriching experience overall.

**4th August, 2023**

IMDR- Golden Jubilee.

Mr. Abraham Thomas, the visionary CEO of Reliance Broadcast Network, graced the inaugural function of Deccan Education Society's Institute of Management Development and Research (IMDR®) Golden Jubilee Year. An alumnus himself, Mr. Thomas shared profound life lessons and wisdom that left us all in awe.

"Be a good storyteller. It's the most powerful tool for the promotion of ideas." This lesson resonated deeply as he reflected on his remarkable journey of over three decades in management. His words carried weight as he addressed the PGDM Batches of 2022-24 and 2023-25, reminding them to embrace soft skills, never shy away from asking questions, and nurture a powerful network. His emphasis on a positive mindset and the transformative power of failure truly struck a chord.

An adept corporate trainer specialized in Soft Skills & Interview training led a session on Teamwork. We were divided into teams and tasked with creating a fictional product. This activity included discussing business aspects like vision, mission, marketing, and value proposition. It improved our teamwork and provided insights into our collaborative dynamics.



**5<sup>th</sup> August, 2023**

### **Session 1: - Talent Hunt**

The event was an integral part of the induction program, aiming to infuse a sense of camaraderie and admiration among the incoming students. The students' participation in the event was highly anticipated, as it offered a glimpse into the array of talents that contribute to the vibrant tapestry of the IMDR community.

The Talent Hunt event was a captivating display of student talents. The performances and showcases included musical performances, dance routines, and poetry recitals.

The event left a lasting impact on both participants and attendees. Budding talents found themselves stepping into the limelight, gaining recognition and encouragement from their peers and mentors. The event's success was evidenced by the sense of pride exhibited by the participants and the engaged reactions from the audience.



### **Session 2: - Yaarathon Band**

The Yaarathon Band Performance, presented by the Yaarathon Group, illuminated the stage with an electrifying musical experience that left a lasting impact on the audience. Beyond the enthralling melodies, the event carried a profound message concerning mental health and empowerment.

The Yaarathon Band Performance showcased a blend of exceptional talents that not only entertained but also served a higher purpose. The central theme of the event revolved around raising awareness about mental health, using the medium of music to convey messages of hope, empowerment, and camaraderie.

Rev. Dr. Joyson Cherian, Founder of PERIF underscored the importance of fostering meaningful friendships built on mutual support and care. The Yaarathon Band Performance transcended the boundaries of a typical

musical event, weaving together melody, empowerment, and friendship into a seamless narrative. The event served as a reminder that music has the power to touch hearts, inspire minds, and spark positive change.



### **7th August, 2023**

#### Psychometric Assessment & Corporate Etiquettes.

The day commenced with a supervised Psychometric Assessment by Ms. Sajiri Chidgupkar, including a detailed explanation of the "DISC Assessment." We learned about personality attributes, question types, and response patterns for each personality type.

Corporate Etiquettes were discussed, focusing on professional attire and conduct in a corporate setting.

The afternoon session covered Aptitude Training, delving into topics like Speed, Distance & Time, Venn Diagrams, Data Interpretation, and Data Sufficiency. This comprehensive session readied us for upcoming Aptitude Tests.

### **8th August, 2023**

#### Panel Interview.

We received guidance on mastering interviews effectively by Mr. Vedant Kulkarni. Key pointers included:

1. Enhance your Resume.
2. Thoroughly research the company and job profile.
3. Deliver a proper self-introduction.
4. Showcase strengths and address weaknesses.
5. Embrace continuous learning and skill development.
6. Prioritize grooming and etiquette.
7. Practice hypothetical questions.
8. Maintain relevance.

This was followed by Mock Interviews, featuring 6 Panel Members from diverse domains and 5 candidates for HR, Marketing, Finance, Operations, and International Trade roles.

We also learned from an Excel expert, gaining hands-on experience in using formulas, shortcuts, and unique features of Excel.

## **9th August, 2023**

### Presentation Skills

We had a session on Presentation Skills, which was taken by Mrs. Saudamini Hade, where we were given topics on the spot. With just 30 minutes to prepare, we grasped the significance of impactful presentations in the modern world.

## **10th August, 2023**

### Sectoral Presentations

The day began with Sectoral Presentations evaluated by distinguished professionals like Mr. Ashish Marathe & Mr. Dilip Randive.

Topics included E-Commerce, Energy sector, Infrastructure & more.

These presentations illuminated the current state of these sectors and their transformative impact on the economy.

### Small Group Exercise -Internship experience

On August 10, 2023, a significant session was held at the Institute of Management Development and Research (IMDR) for the students of DM-2. The primary purpose of this session was to provide a platform for the students to share their enriching experiences from their six-month summer internships. The session aimed to facilitate an exchange of insights between students, allowing them to highlight positive aspects, learn from challenges, and gain a holistic understanding of their internship journey.

Students were organized into small groups, each facilitated by a dedicated faculty mentor. The students were instructed to condense their internship experiences into succinct summaries that encompassed essential points, such as key learnings, two positive aspects, and two negative aspects about the respective companies.

The small group exercise on internship experiences proved to be a crucial and enjoyable endeavor for the students of DM-2. By offering a platform for knowledge sharing, reflection, and mentorship, the session facilitated personal growth and holistic learning. The exercise reinforced the notion that internships serve as pivotal stepping stones for students' professional journeys, equipping them with skills and insights necessary for success in the corporate world.





**11<sup>th</sup> August, 2023**

**Event: Promoting Good Citizenship and Respectful Communities**

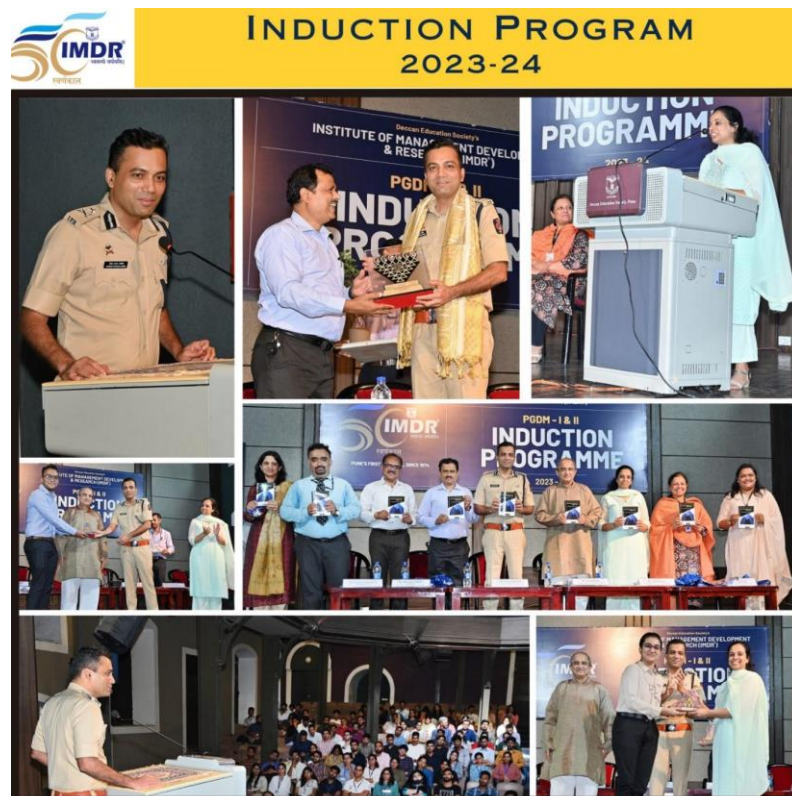
The Deccan Education Society's Institute of Management Development and Research hosted an insightful event on the 11th of August 2023, centred around the theme of "Promoting Good Citizenship: Building Respectful Communities."

Sandeep Karnik, the Joint Commissioner of Police for Pune City, graced the occasion as the keynote speaker. He emphasized the core value of good citizenship, highlighting the significance of respecting other cultures and embracing diversity. Karnik emphasized that fostering these values is crucial for creating a harmonious society.

In recognition of academic achievement, the rank holders of the PGDM Examinations held in April/May 2023 were felicitated during the event, showcasing their dedication and hard work.

One of the event's highlights was the release of a book titled 'Appreciating Organization's Biggest Assets: Cases in Human Resource Management'. This book, authored by students of IMDR and expertly edited by Prof. Gopa Das, Dr. Sanmath Shetty, and Dr. Sonali Khurjekar, was released by the dignitaries including Ms. Nidhi Dhanju, the Chief HR of Praj Industries Pune. The book launch symbolized the commitment of the students towards academic excellence and practical knowledge in the field of human resource management.

Dr. Sharad Kunte, Chairman of the Council and Governing Body of DES, presided over the function. He provided valuable guidance to the students, encouraging them to utilize their time productively, recognizing time as the most precious asset. Dr. Kunte emphasized that individual contributions should collectively lead to societal progress and the betterment of the community.



## Summary

The initial days of our induction were intensively focused on equipping us with a diverse set of skills and knowledge essential for our professional growth. The training covered a wide array of areas including aptitude, coding and decoding, numerical and quantitative abilities, sectoral insights, interview techniques, teamwork, psychometric assessments, corporate etiquette, and presentation skills.

During these sessions, we delved into topics like coding and decoding, aptitude strategies, and effective teamwork. We also gained insights into the corporate world through sectoral presentations, enhancing our understanding of various industries such as Insurance, Pharmaceuticals, E-commerce, Energy, and Infrastructure.

Guidance on mastering interviews was provided, offering crucial insights into resume enhancement, self-introduction, addressing strengths and weaknesses, continuous learning, and professional etiquette. Mock interviews further fine-tuned our interview skills, with diverse panel members evaluating candidates across various domains.

We also delved into the world of Excel, acquiring practical knowledge in formulas, shortcuts, and advanced features. Additionally, the importance of impactful presentations was emphasized, as we honed our ability to deliver compelling talks on short notice.

The induction culminated by sectoral presentations evaluated by seasoned professionals, providing us with a real-world perspective on industries shaping our economy.

In sum, these training days were meticulously designed to impart a well-rounded skill set, ensuring our readiness to thrive in diverse professional environments.

The college delivered comprehensive, industry-tailored training that prepared students for success in diverse sectors.

In addition to the training sessions the students of DM II also witnessed the historic moment of IMDR 50 years celebration. They also enjoyed the talent hunt program which built a sense of camaraderie with their juniors. Attending the session on Promoting Good Citizenship and Respectful Communities by JPC Shri Sandeep Karnik emphasized the core value of good citizenship, highlighting the significance of respecting other cultures and embracing diversity. One day of the Induction program was dedicated to raising awareness about mental health, using the medium of music to convey messages of hope, empowerment, and camaraderie through Yaarathon live band performance.

To conclude, the induction program for students has undeniably proven to be a pivotal stepping stone towards a transformative academic journey. Through a dynamic blend of informative sessions, interactive workshops, engaging activities, musical performances and insightful interactions with esteemed faculty and accomplished peers, the induction program has successfully achieved its objectives.