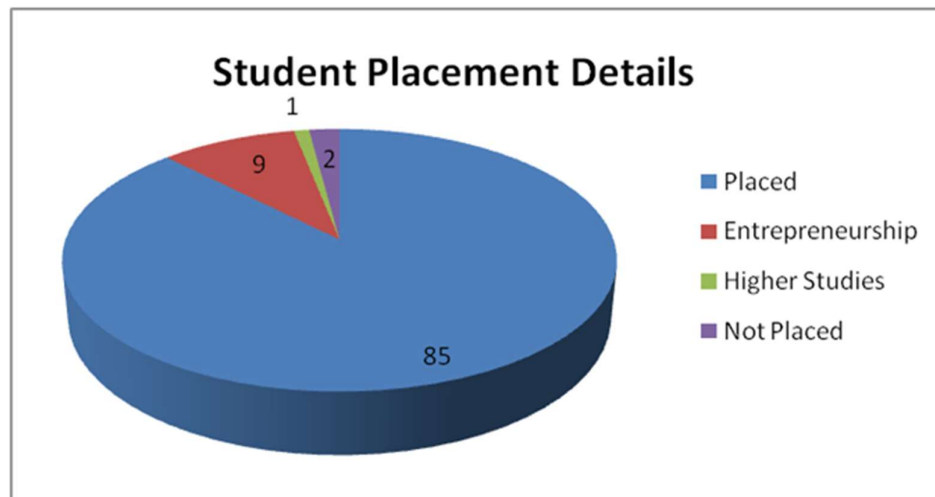


## Placement Report

### Placement Report For AY 2019-20.

#### 1. No of students placed and CTC

Total No of students admitted in PGDM1	100
Total students eligible for placements	97
Placed	85
Higher Studies	1
Entrepreneurship	9
Average CTC	INR 5.52 LPA
Highest CTC	INR 10 LPA
Most frequently offered CTC	INR 6.54 LPA
Placed +Higher Studies +Entrepreneurship as % of Total	98%
Average opportunities per student	8

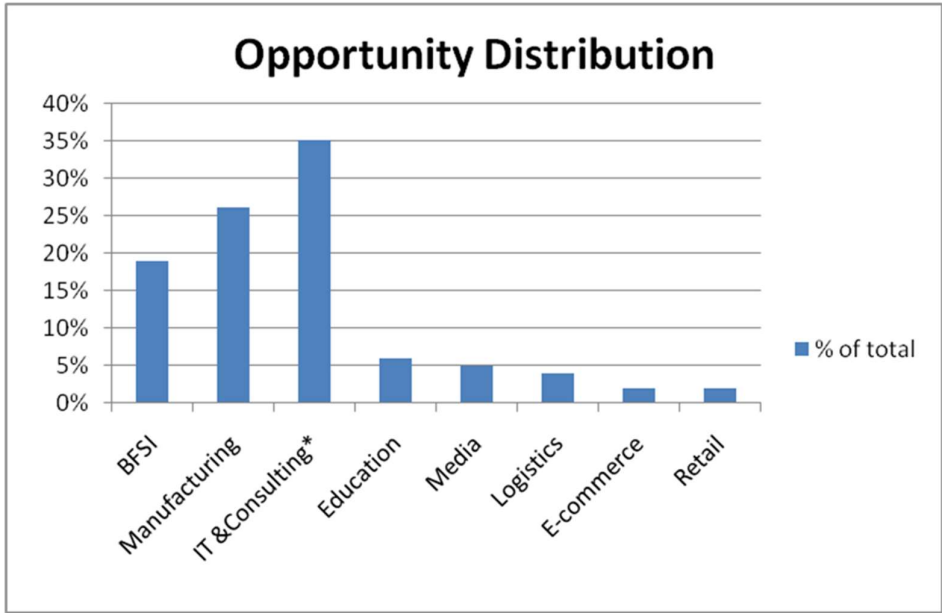


2. Placement season began on 1st August 2019 and ended 15 June 2020 (10.5 months)

3. Companies and sectors: A record 106 companies participated in campus placements this year. Of these 31 companies made placement offers to our students. Details are as follows.

Sectors	No of companies	% Of total	Prominent Recruiters
BFSI	18	19%	19% Bajaj Finserv, ICICI Bank, HDFC Bank, Axis Bank, ICICI Prudential, Purnartha, S&P Global, Federal Bank, HFFC, Tata AIG, Aegon Life Insurance, Future Generali, ESAF Small Finance Bank, BNY Mellon
Manufacturing	25	26%	Coca Cola, Berger Paints, Cavin Kare, Greaves Cotton, Sudarshan Chemicals, Godrej and Boyce, Welspun, Lakme, Wipro Lighting, Piaggio, GSK, VKC, Hettich, Tata Bluescope, Garware Bestretch
IT & Consulting*	34	35%	TCS, Accenture, MyGate, Subex, Catenon, Boyd and Moore, SG Analytics, Decimal Point Analytics, Acurus Solutions, Hexaware, Markets and Markets
Education	6	6%	Byjus, Jaro Education
Media	5	5%	Hindustan Times
Logistics	4	4%	Kuehne and Nagel, Fedex, Expeditors, KSH Logistics
E Commerce	2	2%	Amazon, No Broker technologies.
Retail	2	2%	Reliance Retail, Rise Retail

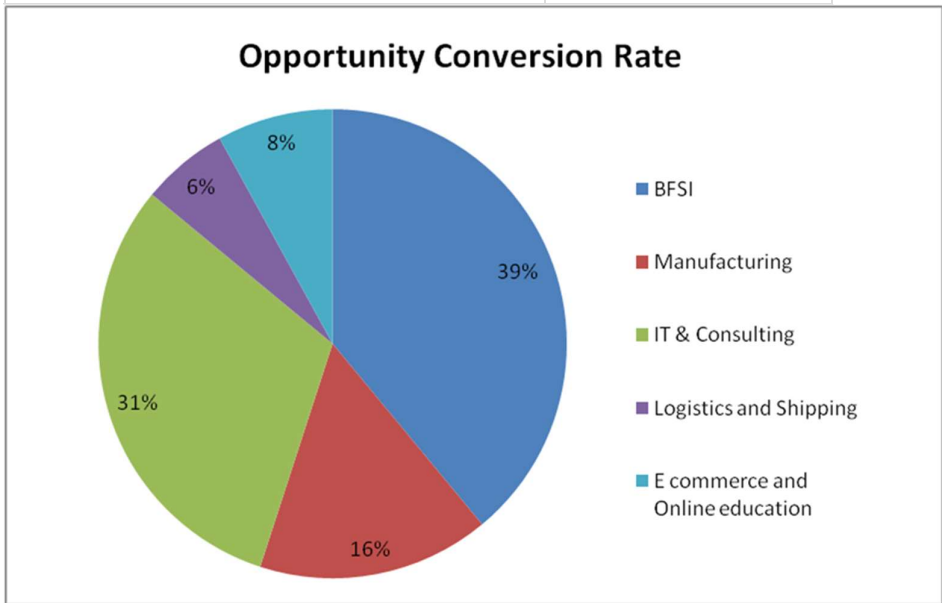
\*IT & Consulting includes Software, Telecom, App based services, Technology consulting, Management consulting, Analytics, HR consultancy.



4. 14% of companies came through direct alumni reference.

5. Sector wise placements

Sector	% Of total placed
BFSI	39%
Manufacturing	16%
IT & Consulting	31%
Logistics and Shipping	6%
E commerce and Online education	8%



6. of the 31 companies that made confirmed offers on campus 20 (65%) were new companies; 11 (35%) were regular recruiters.

Placement Report for AY 2020-21. (As on 3rd July 2021)

No of students placed and CTC

Total No of students	117
Total placed	102
% Placed	90%*
Average CTC	INR 5.4 LPA
Highest CTC	INR 10 LPA
Most frequently offered CTC	INR 6.5LPA
Average opportunities per student	20

\*Over 90% placements Year-on-Year.

Placement season began on 1st August 2020.

Companies and sectors: 88 companies participated in campus placements this year. Details of key recruiters are as follows

Sectors	No of companies	% of total	Prominent Recruiters
BFSI	14	16%	ICICI Bank, HDFC Bank, Axis Bank, ICICI Prudential, BNY Mellon, Tata Capital, IDFC First Bank, Max Bupa
Manufacturing	11	13%	Fine Handling and Automation, Sudarshan Chemicals, Godrej and Boyce, Berger Paints, Oriental Rubber, Alivira
IT & Consulting*	38	43%	TCS, Accenture, KPIT, Neeyamo, SG Analytics, Markets and Markets, CMIE, Mindtree, Ian Martin
Education	8	9%	Byjus, Jaro Education, Vedantu, Preponline, Reviseedu, Scalar Academy, K12 Techno services.
Media	2	2%	Hindustan Times, Media Kinnect

Logistics, Retail and E Commerce	11	13%	Kuehne and Nagel, KSH Logistics, NTC Logistics, IndiaMart, Reliance Retail, Rise Retail, Gloind Logistics, Trident International
Real Estate	4	4%	Emirus Realty, Pinclick, Axiom Landbase

\*IT & Consulting includes Software, Telecom, App based services, Technology consulting, Management consulting, Analytics, HR consultancy.

40 opportunities were generated through direct alumni reference

Sector wise placements

Sector	% Of total placed
BFSI	54%
Manufacturing	1%
IT & Consulting	14%
Logistics, Retail and E Commerce	19%
Edtech	12%

Of the companies that made confirmed offers on campus 35% were new companies; 65% were regular recruiters

Placement report 2019-21, Upto May 17th 2021

- 73% of the batch of 2019-21 has been placed till date
- 73 companies participated in campus placements for the year 2018-20
- Average Salary: INR 5.4 LPA
- Most frequently Offered Salary: INR 6.5 LPA
- 40 Opportunities from alumni connect till date

Key sectors of opportunities and Prominent Recruiters

BFSI- ICICI Bank, HDFC Bank, Tata Capital, Axis Bank, IDFC First Bank, BNY Mellon;

Consulting and Analytics: TCS, Accenture, KPIT, Neeyamo, Decimal Point Analytics, SG Analytics

Manufacturing-Fine Handling and Automation;

Logistics and Retail- NTC Logistics, Rise Retail, Kuehne and Nagel, IndiaMart

E Learning: BYJUs, Jaro Education.

Sector-wise placements: BFSI (54%), Consulting and Analytics(16%), Manufacturing(2%), Logistics and Retail (21%), E-Learning (7%)

## Placement Report 2018-20

- 85% of the batch of 2018-20 has been placed.
- Over 97 companies participated in campus placements for the year 2018-20
- Average Salary: INR 5.52 LPA
- Highest salary: INR 10 LPA
- Most frequently Offered Salary: INR 6.54 LPA
- 14% placements secured through direct alumni engagement.

### Key Sectors Of Opportunities And Prominent Recruiters

BFSI- Bajaj Finserv, Bajaj Allianz, Aegon Life, Aeon Credit, ICICI Bank, HDFC Bank, ICICI Securities, ICICI Prudential, HFFC, Indusind Bank, Future Generali, Kotak Bank, Tata Capital, Purnartha.;

Information Technology: Tata Consultancy Service limited, Tata Consultancy Service - Business Process Service, HCL Technologies;

Manufacturing/FMCG- Godrej and Boyce, Sudarshan Chemicals, Bajaj Auto, Greaves Cotton, LG Electronics, Hansa Group;

Logistics and Retail- NTC Logistics, Rise Retail, Kuehne and Nagel, IndiaMart

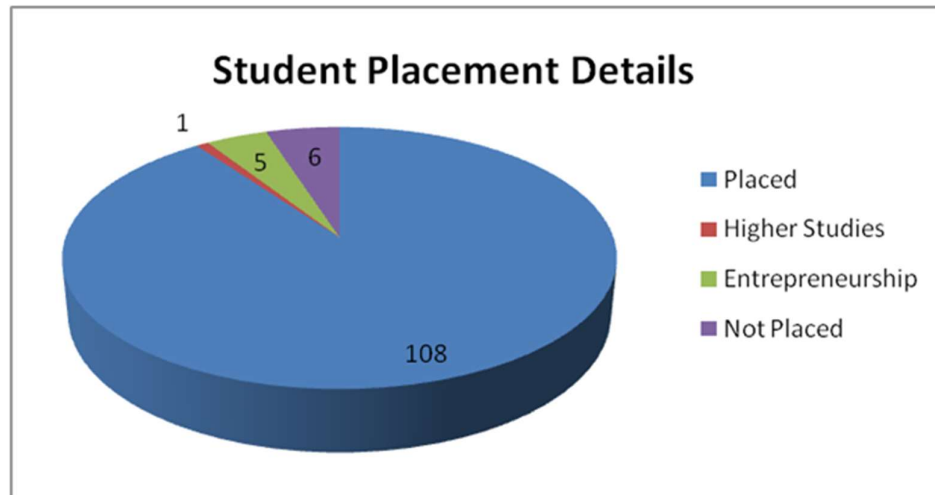
E Commerce and Retail: BYJU's, Future Group.

Sector-wise placements: BFSI (39%), IT and Consulting (31%), Manufacturing(16%), Logistics and Shipping (6%), E-Commerce and Online Education (8%),

## Placement Report For AY 2020-21.

### 1. No of students placed and CTC

Total Students admitted in PGDM1	120
Total Students placed	109
Total student Opted for Higher Studies	1
Total Opted for Entrepreneurship	5
Average CTC	532,303
Modal CTC	654053
Highest CTC	1000000
Placed+ Higher Studies+ Entrepreneurship as % of total	98%
Average opportunities per student	10

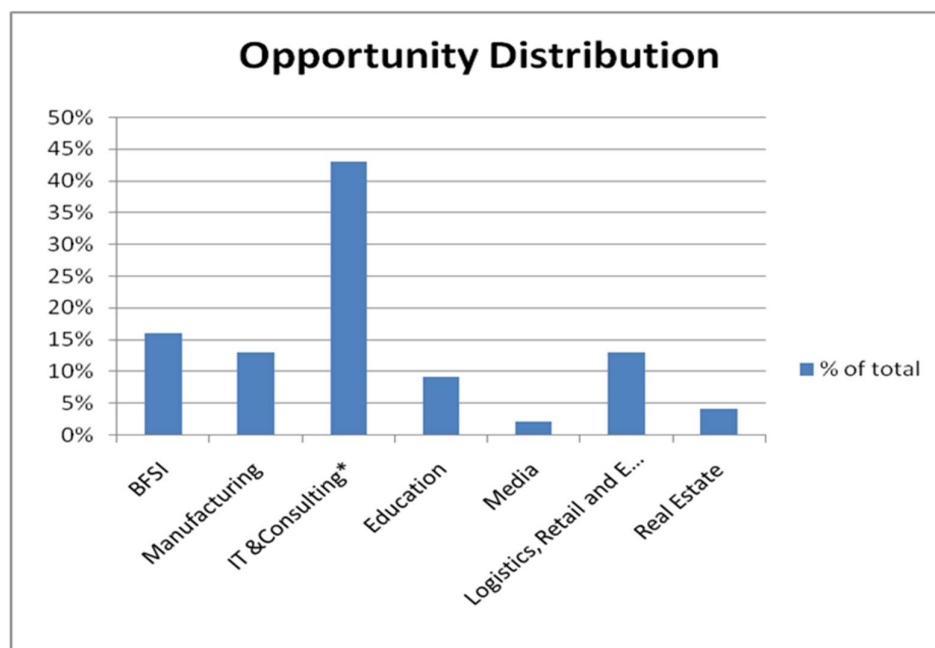


2. Placement season began on 1 st August 2019 and ended 15 June 2020 (10.5 months)

3. Companies and sectors: A record 106 companies participated in campus placements this year. Of these 31 companies made placement offers to our students. Details are as follows.

Sectors	No of companies	% Of total	Prominent Recruiters
BFSI	18	19%	Bajaj Finserv, ICICI Bank, HDFC Bank, Axis Bank, ICICI Prudential, Purnartha, S&P Global, Federal Bank, HFFC, Tata AIG, Aegon Life

			Insurance, Future Generali, ESAF Small Finance Bank, BNY Mellon
Manufacturing	11	13%	Fine Handling and Automation, Sudarshan Chemicals, Godrej and Boyce, Berger Paints, Oriental Rubber, Alivira
IT & Consulting*	38	43%	TCS, Accenture, KPIT, Neeyamo, SG Analytics, Markets and Markets, CMIE, Mindtree
Education	8	9%	Byjus, Jaro Education, Vedantu, Preponline, Reviseedu, Scalar Academy, K12 Techno services.
Media	2	2%	Hindustan Times, Media Kinnect
Logistics, Retail and E Commerce	11	13%	Kuehne and Nagel, KSH Logistics, NTC Logistics, IndiaMart, Reliance Retail, Rise Retail, Gloind Logistics, Trident International
Real Estate	4	4%	Emirus Realty, Pinclick, Axiom Landbase

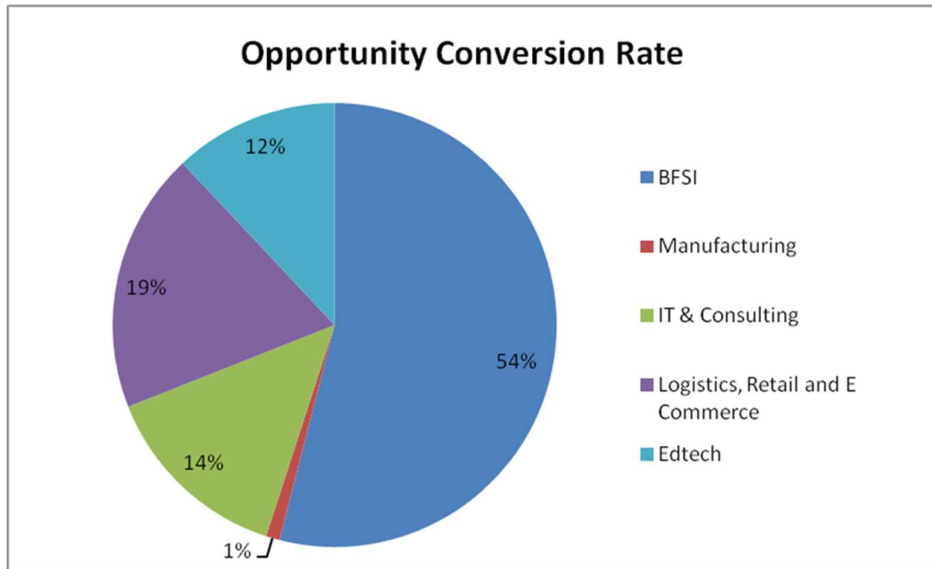


4. 40 opportunities were generated through direct alumni reference.



### 5. Sector wise placements

Sector	% of total placed
BFSI	54%
Manufacturing	1%
IT & Consulting	14%
Logistics, Retail and E Commerce	19%
Edtech	12%



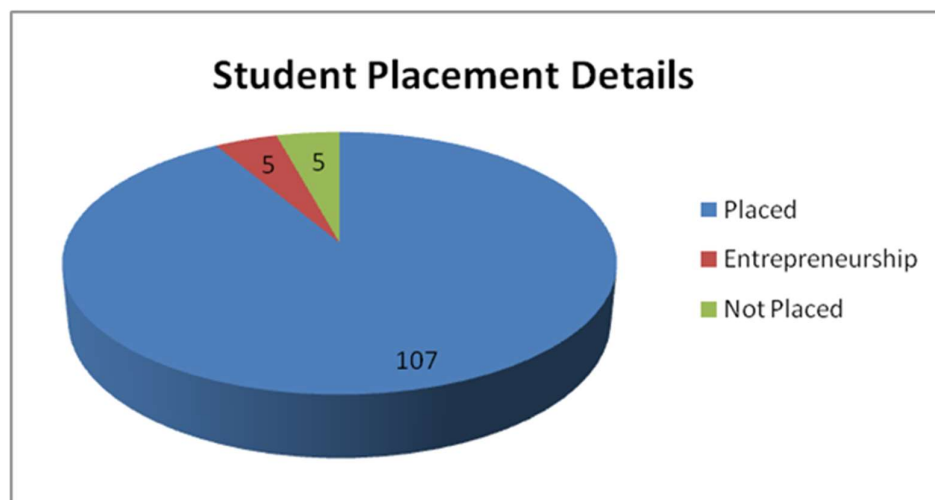
6. of the 20 companies that made confirmed offers on campus 7 (35%) were new companies; 13 (65%) were regular recruiters.

## Placement Report For AY 2021-22.

### Background:

The Placement activity at IMDR is a student-driven process supervised by the Head of Placements and faculty members. The aim of the activity is to maximise opportunities for students across sectors and domains. This year the Placement season began on 1 st September 2021. Placement process closed on 31st July 2022.

Total No of students admitted in PGDM1	120
Total students eligible for placements	117
Placed	107
Entrepreneurship	5
Average CTC	INR 5.43
Highest CTC	INR 10 LPA
Most frequently offered CTC	INR 7.94
Average opportunities per student	12
Placed+Entrepreneurship as % of total	96%



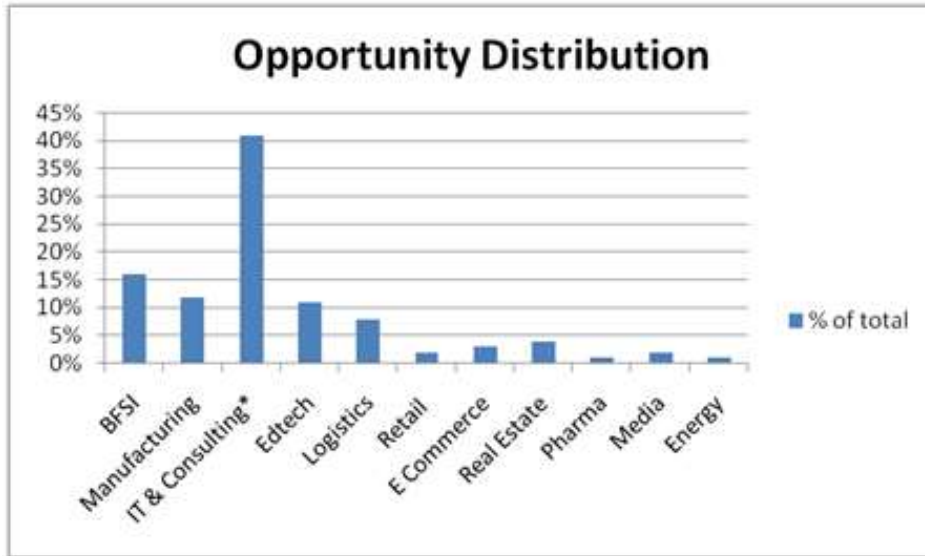
A 'placement opportunity' is created for a student when the student becomes eligible to send his/her resume for being considered for the role in a company as described in the job description shared. Students are allowed to apply for jobs in their major or minor

specialisation area or as per company criterion. This year an average of 12 opportunities were generated for students across specialisation areas.

2. Companies and sectors: 102 companies participated in campus placements this year, that is they shared job descriptions for which students applied as per company eligibility criteria.

Sectors	% of total	Prominent Recruiters
BFSI	16%	ICICI Bank, HDFC Bank, Axis Bank, ICICI Prudential, Tata Capital, IDFC First Bank, IndusInd
Manufacturing	12%	Sudarshan Chemicals Berger Paints, Akzo Nobel, Walkaroo, Greenovoc, Godrej & Boyce
IT & Consulting*	41%	TCS, Neeyamo, Sapio Analytics, Markets and Markets, CMIE, Aspect Ratio
Edtech	11%	Byjus, Jaro Education, ExtraEdge
Logistics	8%	Kuehne and Nagel, Glo-Ind Logistics, NTC Logistics, KSH Logistics
Retail	2%	Reliance Retail, Rise Retail
E Commerce	3%	IndiaMart, Me N MoM, Amazon
Real Estate	4%	Xanadu, No broker, Logibricks, Anarock
Pharma	1%	Alivira
Media	2%	Hindustan Times, Media Kinect
Energy	1%	Manikaran Power

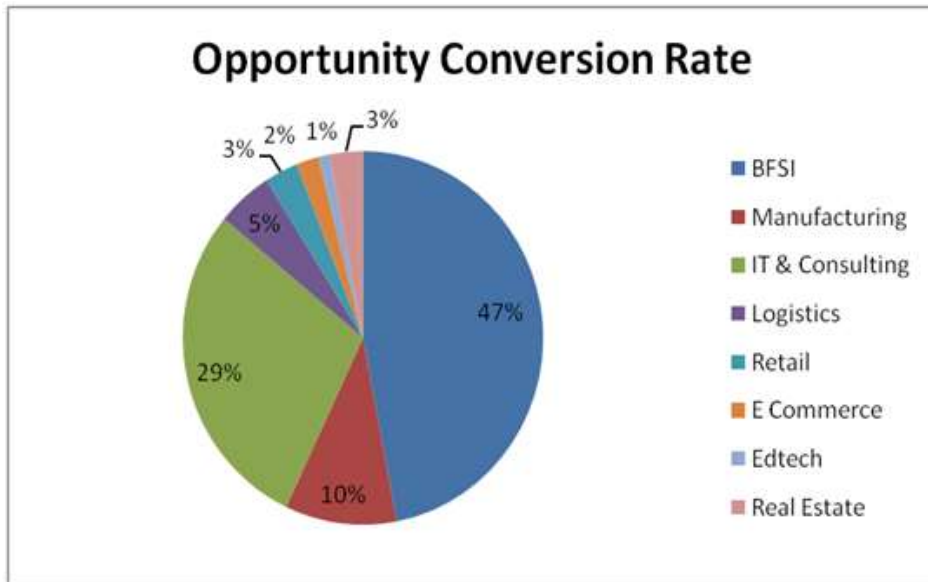
\*IT & Consulting includes Software, Telecom, App based services, Technology consulting, Management consulting, Analytics, HR consultancy.



4. 15% opportunities were generated through direct alumni reference. To facilitate this the institute conducts alumni engagement activities round the year. This includes webinars, batch meets, alumni contributions for institute publications and institute website, and alumni mentoring, amongst others.

5. Sector wise placements: This year 49 companies across different industry sectors made placement offers to students. Details are given below:

Sector	% Of total placed
BFSI	47%
Manufacturing	10%
IT & Consulting	29%
Logistics	5%
Retail	3%
E Commerce	2%
Edtech	1%
Real Estate	3%



#### 6. International Placement:

Company: Double A

Location: Bangkok, Thailand

Job Description: Accounting Analyst

Salary : 35,000 THB

Status: 1 student placed.

The Placement season concluded in the month of July 2022 with the above international placement opportunity.